FINANCIAL STATEMENTS

AUGUST 31, 2020

Financial Statements

August 31, 2020 and 2019

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Urban College of Boston Boston, Massachusetts

Report on the Financial Statements

We have audited the accompanying financial statements of Urban College of Boston (the "College"), which comprise the statements of financial position as of August 31, 2020 and 2019, the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Urban College of Boston as of August 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Internal Control

In accordance with *Government Auditing Standards*, we have also issued our report dated January 28, 2021, on our consideration of Urban College of Boston's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

O'Connor + Drew, D.C.

Certified Public Accountants Braintree, Massachusetts

January 28, 2021

Statements of Financial Position

August 31, 2020 and 2019

Statements of Financial Position

August 31,

Ass	<u>ets</u>	
	<u>2020</u>	<u>2019</u>
Assets:		
Cash and equivalents	\$ 1,094,535	\$ 471,478
Student accounts receivable, net	478,151	289,792
Contributions receivable	24,718	184,639
Other assets	64,703	64,703
Property and equipment, net	49,150	94,794
Total Assets	<u>\$ 1,711,257</u>	<u>\$ 1,105,406</u>
Liabilities an	d Net Assets	
Accounts payable	\$ 64,635	\$ 27,838
Deferred revenue	28,963	53,393
Accrued expenses	150,281	82,721
Deferred rent	162,205	108,137
Paycheck Protection Program loan	440,000	
Total Liabilities	846,084	272,089
Net Assets:		
Without Donor Restrictions	722,775	452,057
With Donor Restrictions	142,398	381,260

Total Liabilities and Net Assets

Total Net Assets

The accompanying notes are an integral part of the financial statements.

865,173

<u>\$ 1,711,257</u>

833,317

<u>\$ 1,105,406</u>

Statement of Activities and Changes in Net Assets

For the Year Ended August 31, 2020

	out Donor strictions	With I <u>Restri</u>			<u>Total</u>
Operating Revenues:					
Revenues and Other Support:					
Tuition and fees	\$ 3,456,573	\$	-	\$	3,456,573
Less: scholarships and grants	 (388,957)		-		(388,957)
Net tuition and fees	3,067,616		-		3,067,616
Federal, state and local grants	460,098		-		460,098
Private grants	150,301	4	48,765		199,066
Contributions	133,263	•	70,000		203,263
Other income	10,049		-		10,049
Net assets released from restrictions	 357,627	(3	57,627)		
Total Operating Revenues	 4,178,954	(2.	38,862)		3,940,092
Operating Expenses:					
Program:					
Instructional	1,424,728		-		1,424,728
Student services	941,041		-		941,041
Academic support	 310,855		-		310,855
Total program	2,676,624		-		2,676,624
Management and general:					
Institutional support	 1,231,612		<u> </u>		<u>1,231,612</u>
Total Operating Expenses	 <u>3,908,236</u>				3,908,236
Changes in Net Assets from Operating Activities	270,718	(2.	38,862)		31,856
Net Assets, Beginning of Year	 452,057	3	81,260		833,317
Net Assets, End of Year	\$ 722,775	<u>\$ 1</u> 4	<u>42,398</u>	<u>\$</u>	865,173

Statement of Activities and Changes in Net Assets

For the Year Ended August 31, 2019

	Without I <u>Restricti</u>		Vith Donor Restrictions	<u>Total</u>
Operating Revenues:				
Revenues and Other Support:				
Tuition and fees	\$ 3,27	0,368 \$	-	\$ 3,270,368
Less: scholarships and grants	(464	4,857)		(464,857)
Net tuition and fees	2,803	5,511	-	2,805,511
Federal, state and local grants	440	0,940	-	440,940
Private grants	210	0,755	75,000	285,755
Contributions	152	2,382	12,916	165,298
Other income	1.	3,840	-	13,840
Net assets released from restrictions	322	2,452	(322,452)	
Total Operating Revenues	3,94	5,880	(234,536)	3,711,344
Operating Expenses:				
Program:				
Instructional	1,27	9,551	-	1,279,551
Student services	84	6,196	-	846,196
Academic support	258	8,687		258,687
Total program	2,384	4,434	-	2,384,434
Management and general:				
Institutional support	1,24	7,311	<u> </u>	1,247,311
Total Operating Expenses	3,63	1,745		3,631,745
Changes in Net Assets	314	4,135	(234,536)	79,599
Net Assets, Beginning of Year	13′	7,922	615,796	753,718
Net Assets, End of Year	<u>\$ 452</u>	<u>2,057 </u> \$	381,260	<u>\$ 833,317</u>

Statement of Functional Expenses

For the Year Ended August 31, 2020

	Program Services					
	Instructional	Academic Support	Student Services	Total Program Services	Institutional Support	Total
Bad debts	\$ -	\$-	\$-	\$ -	\$ 108,575	\$ 108,575
Benefits and deductions	65,769	24,231	93,462	183,462	162,693	346,155
Buildings and grounds	241,289	20,107	60,322	321,718	80,430	402,148
Conf/meetings/memberships	2,313	463	1,851	4,627	18,505	23,132
Depreciation	11,411	2,282	22,822	36,515	9,129	45,644
Grant and program expense	20,963	29,348	20,963	71,274	12,578	83,852
Information technology	8,922	13,383	53,533	75,838	21,313	97,151
Insurance	26,649	24,746	49,491	100,886	89,465	190,351
Interest	219	44	439	702	176	878
Miscellaneous	24,681	8,048	4,292	37,021	16,634	53,655
Office supplies and printing	23,540	3,832	14,233	41,605	13,138	54,743
Professional fees	-	16,753	25,130	41,883	125,650	167,533
Salaries and wages	975,432	158,791	589,796	1,724,019	551,552	2,275,571
Utilities	23,540	8,827	4,707	37,074	21,774	58,848
	<u>\$1,424,728</u>	<u>\$ 310,855</u>	<u>\$ 941,041</u>	<u>\$ 2,676,624</u>	<u>\$ 1,231,612</u>	<u>\$ 3,908,236</u>

Statement of Functional Expenses

For the Year Ended August 31, 2019

	Program Services					
	Instructional	Academic Support	Student Services	Total Program Services	Institutional Support	Total
Bad debts	\$ -	\$-	\$-	\$-	\$ 295,794	\$ 295,794
Benefits and deductions	65,887	24,882	96,627	187,396	168,064	355,460
Buildings and grounds	243,836	20,320	60,959	325,115	82,688	407,803
Conf/meetings/memberships	2,587	517	2,070	5,174	20,696	25,870
Depreciation	11,380	2,276	22,760	36,416	9,103	45,519
Grant and program expense	6,505	9,107	6,505	22,117	3,903	26,020
Information technology	8,452	12,678	50,711	71,841	12,678	84,519
Insurance	21,458	19,669	39,337	80,464	72,118	152,582
Interest	628	126	1,258	2,012	503	2,515
Miscellaneous	28,873	9,065	10,089	48,027	19,805	67,832
Office supplies and printing	9,034	3,011	27,102	39,147	21,079	60,226
Professional fees	-	8,046	5,364	13,410	40,229	53,639
Salaries and wages	857,348	140,154	518,701	1,516,203	478,801	1,995,004
Utilities	23,563	8,836	4,713	37,112	21,850	58,962
	<u>\$ 1,279,551</u>	<u>\$ 258,687</u>	<u>\$ 846,196</u>	<u>\$ 2,384,434</u>	<u>\$ 1,247,311</u>	<u>\$ 3,631,745</u>

Statements of Cash Flows

For the Years Ended August 31,

	<u>2020</u>	<u>2019</u>
Cash Flows from Operating Activities:		
Increase in net assets	<u>\$ 31,856</u>	<u>\$ 79,599</u>
Adjustments to reconcile increase in net assets		
to net cash provided by operating activities:		
Bad debt expense	108,575	295,794
Depreciation	45,644	45,519
Related party loan forgiveness	-	(50,000)
Change in operating assets and liabilities:		
Student accounts receivable	(296,934)	(256,907)
Contributions receivable	159,921	66,718
Accounts payable	36,797	(10,886)
Deferred revenue	(24,430)	17,662
Accrued expenses	67,560	(4,082)
Deferred rent	54,068	54,069
Net Adjustments	151,201	157,887
Net Cash Provided by Operating Activities	183,057	237,486
Cash Flows from Financing Activity:		
Proceeds from Paycheck Protection Program loan	440,000	<u>-</u>
Net Increase in Cash and Equivalents	623,057	237,486
Cash and Equivalents, Beginning of Year	471,478	233,992
Cash and Equivalents, End of Year	<u>\$ 1,094,535</u>	<u>\$ 471,478</u>
Supplemental data: Cash paid for interest	<u>\$ 848</u>	<u>\$ 2,515</u>

Notes to the Financial Statements

August 31, 2020 and 2019

Note 1 - Organization

Urban College of Boston (the "College") located in Boston, Massachusetts, was incorporated on November 30, 1997. The College, a two-year institution, with a mission to identify, encourage and support persons whose access to higher education opportunities have been limited by poverty and other barriers offers Associate of Arts degrees in Early Childhood Education, Human Services Administration, and General Studies.

On March 11, 2020, the World Health Organization declared the global outbreak of the novel coronavirus ("COVID-19") as a pandemic. In March 2020, the College transitioned students to a distance learning environment for the completion of the 2020 spring semester. Management took steps, such as reducing expenses and receiving loans offered through the federal and state government stimulus program, to mitigate the negative effects on operations.

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") became law. As part of the law, the CARES Act created the Higher Education Emergency Relief Fund ("HEERF"). Urban College was awarded \$608,706, of which 50% (or half) was required to be distributed to students affected by the COVID-19 crisis as emergency grants and the other half is required by the College to cover costs associated with changes in operations due to the COVID-19 crisis. According to the terms of HEERF, an institution can only spend costs associated with changes in operations due to the amount provided to students as emergency grants.

As of August 31, 2020, the College did not expend any of the emergency grants from HEERF funds, and spent approximately \$54,000 of institutional funds. In accordance with current accounting guidance, revenue for the institutional funds is not being recognized until equal amounts are awarded to students. In conjunction with CARES Act regulations, the College must spend these funds by June 2021. Furthermore, the College received an additional \$39,573 under HEERF Minority Serving Institutions provision of the CARES Act, which was also applied to institutional costs incurred by the COVID-19 crisis. None of this award was expended during the year ended August 31, 2020.

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 2 - Summary of Significant Accounting Policies

Basis of Presentation

The accompanying financial statements have been prepared utilizing the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America which require the College to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions – Include all resources that are not subject to donor-imposed restrictions and may be expensed for any purpose in performing the objectives of the College. These net assets may be used at the discretion of the College's management and the Board of Directors.

Net assets with donor restrictions – Net assets subject to stipulations imposed by donors and grantors. Some restrictions are temporary in nature; those restrictions will be met by actions of the College or by the passage of time. Other restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without restrictions in the statements of activities. Restricted contributions in which the restrictions are met in the same year are reported as without donor restrictions revenue.

Measure of Operations

The statements of activities report all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the College's ongoing purpose and the returned earned on investments. Non-operating activities are limited to resources that generate return from other activities considered to be of a more unusual or nonrecurring nature.

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 2 - Summary of Significant Accounting Policies - Continued

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about future events. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as reported amounts of revenues and expenses during the reporting period. Management evaluates the estimates and assumptions on an ongoing basis using historical experience and other factors that management believes to be reasonable under the circumstances. Adjustments to estimates and assumptions are made as facts and circumstances require. As future events and their effects cannot be determined with certainty, actual results may differ from the estimates used in preparing the accompanying financial statements. Significant estimates and assumptions are required as part of determining accounts receivable, promises to give, and estimating depreciation, amortization, and the recoverability of long-lived assets.

Cash and Equivalents

Cash and equivalents include all highly liquid debt instruments with maturities of three months or less, and bank deposits and money market funds.

Student Accounts Receivable

The adequacy of the allowance for doubtful accounts is reviewed on an ongoing basis by the College's management and adjusted as required. In determining the amount required in the allowance, management has considered a variety of factors, including experience with students. During the years ended August 31, 2020 and 2019, the College incurred bad debt expense relating to student accounts receivable of approximately \$108,000 and \$275,000, respectively.

Contributions Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met. As of August 31, 2020 and 2019, management has concluded an allowance for doubtful accounts is not required. Also, as of August 31, 2020 and 2019, all contributions were due within one year or less.

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 2 - Summary of Significant Accounting Policies - Continued

Financial Instruments

Financial instruments that potentially subject the College to concentrations of credit risk consist of cash and equivalents, accounts, notes and loans receivable, and investments. The College maintains its cash and equivalents in bank deposit accounts, the balances of which, at times, exceed the federally insured limits.

The carrying amounts of certain financial instruments, including cash and equivalents, and accounts, notes and loans receivable, approximate fair value because of the relatively short maturity of these instruments. The carrying amounts of investments are reported at fair market value.

Property and Equipment

Property and equipment are stated at cost at the date of purchase or, for donated assets, at fair value at the date of donation, less accumulated depreciation. Depreciation is calculated using the straight-line method over the lesser of the estimated useful lives of the assets of the lease term. Maintenance and repairs are charged to operations as incurred, while betterments and additions are capitalized. Provisions for depreciation are based on the following ranges of expected useful lives using the straight-line method:

Computer equipment	3 - 4 years
Furniture	10 years
Other equipment	5 years

Deferred Revenue

Deferred revenues represent unearned income related to academic courses and programs that transcend the fiscal year-end. Student deposits are required payments by students who will be attending the College in the next academic year and are recognized ratably as revenues upon the students' matriculation.

Deferred Rent

The College leases its facilities under a lease agreement with escalating monthly payments, as described further in Note 8. The College recognizes the related rent expense for this lease agreement on the straight-line basis. The deferred rent amount represents the difference between the rent expense recorded and the monthly rental payments.

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 2 - Summary of Significant Accounting Policies - Continued

Contributions

Contributions are recognized as revenue when the conditions contained in the respective agreements have been met. Contributions are conditional if there is a barrier that must be overcome before the recipient is entitled to the asset transferred and the donor has the right to request the asset back if it was not used properly.

Unconditional contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor-restricted contributions are reported as an increase in net assets with donor restriction, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding the purpose and how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

Functional Allocations of Expenses

Expenses are categorized by program services, management and general, or fundraising on a direct identification basis, where practical, and on a percentage allocation basis based on management's judgment. A variety of cost allocation techniques are used such as time and effort and square footage.

Advertising

The College expenses the cost of advertising as incurred. For the years ended August 31, 2020 and 2019, the College did not incur any advertising expense.

Income Taxes

The College has been notified by the Internal Revenue Service that it meets the qualifications to be classified as a tax-exempt entity under section 501 (c)(3) of the Internal Revenue Code. As a not-for-profit entity exempt from income taxes, the College may, however, be subject to tax on unrelated business income.

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 2 - Summary of Significant Accounting Policies - Continued

Income Taxes - continued

Accounting principles generally accepted in the United States of America require an entity to assess the probability that a tax position has a "more likely than not" sustainability after review by tax authorities. If a tax position is deemed not to meet this threshold, any unrecognized tax benefits and costs are estimated and recognized. Tax returns are routinely open for review by the tax authorities for three years from their due date. In certain circumstances the statute of limitations may remain open indefinitely.

Adoption of Accounting Pronouncements

The College adopted ASU 2016-18, *Restricted Cash (Topic 230)*. The purpose of this pronouncement is to provide guidance on the classification of restricted cash in the statement of cash flows. The provisions of ASU 2016-18 were applied on a retrospective basis as of July 1, 2018 and did not necessitate an adjustment to net assets in the prior period.

New Accounting Pronouncements

FASB issued ASU 2016-02, *Leases*, which is effective for periods beginning after December 15, 2021. The purpose of this pronouncement will require lessees to recognize on their statement of financial position the rights and obligations resulting from leases categorized as operating leases as assets and liabilities. It provides for an election on leases with terms of less than twelve months to be excluded.

FASB issued ASU 2014-09, *Revenue from Contracts with Customers* and additional ASUs containing modifications to ASU 2014-09 (collectively referred to as "the new revenue recognition standard"). It is effective for periods beginning after December 15, 2019 for non-public companies. The purpose of the new revenue recognition standard is to remove inconsistencies and weaknesses in current revenue recognition requirements; to provide a more robust framework for addressing revenue recognition issues and to improve comparability of recognition across entities, industries, jurisdictions, and capital markets. It requires the College to perform certain specific steps to identify performance obligations and determine transaction prices to establish the appropriate revenue recognition. The current policy for exchange-based revenue is to recognize revenue as it is earned.

Management is in the process of evaluating these standards and has not yet determined their impact on the financial statements.

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 2 - <u>Summary of Significant Accounting Policies - Continued</u> <u>Reclassifications</u> Certain reclassifications have been made to 2019 information to conform to the 2020 presentation.

Note 3 - Student Accounts Receivable

Student accounts receivable are net of an allowance for uncollectible accounts of \$325,000 and \$287,000 at August 31, 2020 and 2019, respectively.

Note 4 - **Property and Equipment**

The College's property, plant and equipment consist of the following at August 31,:

	<u>2020</u>	<u>2019</u>
Computer equipment	\$ 125,742	\$ 125,742
Improvements	14,000	14,000
Other equipment	<u>68,774</u>	68,774
	208,516	208,516
Accumulated depreciation	(159,366)	(113,722)
Property and equipment, net	<u>\$ 49,150</u>	<u>\$ 94,794</u>

Note 5 - Line of Credit

The College has a \$250,000 line of credit renewable annually. The bank has first security interest in all assets of the College. The line is payable on demand with a variable interest rate based on the bank's base rate plus 1.75%.

Interest expense amounted to \$848 and \$2,515 during the years ended August 31, 2020 and 2019, respectively.

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 6 - Paycheck Protection Program Loan

In April 2020, the College received a Payroll Protection Program ("PPP") loan under the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") in the amount of \$440,000. The loan will be forgiven based upon the College using the proceeds on eligible expenses over a twenty-four-week period from the time that the loan was obtained. Eligible expenses include payroll and related benefits, utilities, and rent/mortgage interest. It is the intent of management to use the proceeds from the loan in accordance with the provisions of the CARES Act and thus it is anticipated the loan will be forgiven.

Should any portion of the loan not be forgiven, it will become a two-year term loan with an interest rate of 1% per year. The principal and interest on any unforgiven portion of the loan will be deferred until the earlier of the date in which the amount of loan forgiveness is remitted by the Small Business Administration to the lender or ten months after the covered period concludes. Management intends to reduce the debt in full and reflect that reduction as other non-operating revenue when all or a portion of the loan is forgiven.

Maturities of the PPP loan subsequent if no portion of the debt is forgiven for the years ending August 31,:

2021	\$ 14,984
2022	220,732
2023	204,284
Total	<u>\$ 440,000</u>

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 7 - Net Assets

<u>Net Assets With Donor Restrictions</u> Net assets with donor restrictions consist of the following at August 31,:

	<u>2020</u>	<u>2019</u>
Program restrictions: Programs Scholarships	\$ 97,264 20,416	\$ 191,205 5,416
Time restrictions: Contributions receivable	24,718	
Total	<u>\$ 142,398</u>	<u>\$ 381,260</u>

Net Assets Released from Restrictions

Net assets with donor restriction were released from restrictions by incurring expenses satisfying the purposes specified by donors for the years ended August 31, as follows:

	<u>2020</u>	<u>2019</u>
Program restrictions: Programs Scholarships	\$ 197,706 -	\$ 227,667 94,785
Time restrictions: Contributions receivable	159,921	
Total	<u>\$ 357,627</u>	<u>\$ 322,452</u>

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 8 - Lease Agreements

The College leases its facilities under a ten-year lease agreement expiring on August 31, 2027, requiring escalating monthly payments ranging from approximately \$27,700 to \$39,000. The lease includes two 5-year extension periods. For the years ended August 31, 2020 and 2019, total rental expense which is recognized on a straight-line basis over the life of the lease, was \$386,381. Subsequent to August 31, 2020, minimum future lease payments under the lease are as follows:

Years Ending		
<u>August 31,</u>		
2021	\$ 365,6	25
2022	365,6	25
2023	386,1	25
2024	406,6	25
2025	427,1	25
Thereafter	915,7	<u>50</u>
	<u>\$ 2,866,8</u>	75

Note 9 - Pension Plan

The College has a defined-contribution money purchase plan (the "Plan"), which provides benefits for its employees through membership in the Association of Community Service Agencies, Inc. Group Pension Plan. Eligible employees contribute a minimum of 5% of their annual compensation to the College's tax-sheltered annuity plan, and the College contributes 9% of eligible employee compensation to the Plan. For the years ended August 31, 2020 and 2019, the College's contributions under the Plan amounted to approximately \$63,000 and \$66,000, respectively.

Note 10 - Regulatory Matters

The College is subject to regulatory oversight by the New England Commission of Higher Education ("NECHE"), which provides the College with its academic accreditation and the United States Department of Education ("ED") that provides student financial assistance to the College in accordance with the Higher Education Act ("HEA") of 1965, as amended, in Title IV programs.

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 10 - Regulatory Matters - Continued

Department of Education

During the year ended August 31,2017, the College submitted its audit of federal expenditures as required by Title 2 U.S. Code of Federal Regulations, Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (the "Uniform Guidance"), late to the ED, and the ED determined that this late filing constituted a failure of financial responsibility. The College continues its participation in federal financial assistance programs, but the ED has required that the College post, for five years, an irrevocable letter of credit in an amount equal to not less than 10% of the Title IV or approximately \$165,000, HEA program funds received by the College will renew the letter of credit each year and will increase or decrease the amount as directed during the five-year period. It is management's belief that the late filing of the audit was due in large part to the timing in ED's review and approval of previous related filings.

Note 11 - Commitments, Contingencies, and Uncertainties

<u>Cash</u>

From time to time, the College's cash balances fluctuate and may exceed the federally insured limits. Management monitors the financial condition of the banking institution along with its cash balances and tries to keep the potential risk to a minimal. As of August 31, 2020, the College had an uninsured cash balance of approximately \$840,000.

Contingencies

The COVID-19 crisis as discussed in Note 1 in on-going. Management cannot reasonably estimate the duration or impact on finances and operations.

Government Grants and Financial Aid Programs

All funds expended by the College in connection with government grants and financial aid programs are subject to review or audit by governmental agencies. In the opinion of management, any liability resulting from a review or audit would not have a significant impact on the financial statements of the College.

Notes to the Financial Statements - Continued

August 31, 2020 and 2019

Note 12 - Liquidity and Availability

As of August 31, 2020 and 2019, the following financial assets could readily be made available within one year of balance sheet date to meet general expenditures:

	<u>2020</u>	<u>2019</u>
Financial assets at year-end:		
Cash and equivalents	\$ 1,094,535	\$471,478
Accounts receivable, net	478,151	289,739
Contributions receivable, due within one yea	24,718	184,639
	1 507 404	015 956
.	1,597,404	945,856
Less: amounts not available to be used within		
one year:		
Net assets with donor restrictions	(142,398)	(381,260)
Financial assets available to meet general		
expenditures within one year:	<u>\$ 1,455,006</u>	<u>\$ 564,596</u>

The College reviews its cash position on a regular basis to ensure that adequate funds are available to meet expenses. If funds are needed for expenses, the College has various sources of liquidity at its disposal, including cash and equivalents and a \$250,000 line of credit. At August 31, 2020 and 2019, management believes that the College has no liquidity issues.

Note 13 - Management's Acceptance of Financial Statements

Management has evaluated subsequent events through January 28, 2021, the date for which the financial statements were available for issuance. Management accepted the financial statements and did not identify any events subsequent to August 31, 2020 requiring disclosure in these financial statements.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Urban College of Boston Boston, Massachusetts

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Urban College of Boston (the "College"), which comprise the statement of financial position as of August 31, 2020, the related statement of activity and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, which collectively comprise Urban College of Boston's basic financial statements and have issued our report thereon dated January 28, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Urban College of Boston's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Urban College of Boston's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

O'Connor + Drew, P.C.

Certified Public Accountants Braintree, Massachusetts

January 28, 2021